

CHANGE READY

Change readiness occurs by design, not by accident.

Each step carries equal weight.

- **Get Change Ready** Do the research & analysis that justifies change.
- Share the What & Why

Explain the business case with transparency & authenticity.

Acknowledge the Gains & Losses

Connect with the emotion of change and communicate honestly.

Set the Tone

Be positive but realistic and encourage open communication.

Build a Clear Implementation Plan

With the devil in the detail, be thorough and test assumptions.

Consider the Longer term



Change is an ongoing process, not a discrete event.

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